# Student Loans to Fill the Gap

Presented by: Tricia Poplicean

**College Access Counselor** 

**Credit Union Student Choice** 



### **Discussion Topics**

When scholarships, grants, and federal aid aren't enough, where can you turn to fill the funding gap that's left?

- Understand the Gap Fixed and Flexible School Costs
- Types of Loans Federal and Private
- Selecting a Private Student Loan Lender
- Application Process and Timeline

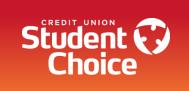


### **Understand the Gap – Fixed and Variable Costs**

How Much Do You Really Need?



- Fixed Costs
- Flexible Costs
  - Appeals
- Tuition Payment Plans



## **Federal Direct Loan**

- Free Application for Federal Student Aid (FAFSA) required
- US Government is the lender
- Student's loan no co-signer no credit check
- Undergraduate annual limits: freshman \$5500, sophomore \$6500, junior and senior \$7500
- Subsidized vs. unsubsidized (subsidized not available for graduate students)
- Undergraduate interest rate and fee: 4.53% fixed fee 1.062%\*
- Graduate limits: \$20,500, medical \$40,500
- Graduate interest rate and fee: 6.08% fee 1.062%\*
- In-school repayment
  - Full deferral interest only payments immediate repayments
  - Repayment begins six months after graduation, student drops below half-time status or separates from school
- 10 year repayment term with additional repayment options
- Benefits deferment, repayment, forgiveness, discharge, consolidation and refinance options

#### Note: Entrance Counseling Exam and 30 day delay for freshmen/first-time borrowers

Interest rates good until July 1, 2020 and fees good until October 1, 2019

https://www.studentaid.gov



## **Federal Direct PLUS Loan**

- Free Application for Federal Student Aid (FAFSA) required
- US Government is the lender
- Parent of undergraduate student and graduate or professional student
- Credit check FICO and debt-to-income not considered
- Endorser option
- Annual limit: cost of attendance minus any financial aid received
- Interest rate and fee: 7.08% fixed fee 4.236%\*
- In-school repayment
  - Full deferral interest only payments immediate repayments
  - Repayment begins six months after graduation, student drops below half-time status or separates from school
- 10 year repayment term with additional repayment options
- Benefits deferment, repayment, discharge, consolidation and refinance options

Note: Student may qualify for up to an additional \$4000 unsubsidized direct if parent denied PLUS loan

Interest rates good until July 1, 2020 and fees good until October 1, 2019

https://www.studentaid.gov

### **Private or Alternative Loans**

- Student loan and may require a co-signer
- Credit unions, banks and finance companies are the lender
- Full credit check FICO score, employment, income and established credit considered
- Free Application for Federal Student Aid (FAFSA) recommended
- Consider private loans to fill the gap after federal loans are exhausted
- Annual limit: cost of attendance minus any financial aid received
- Interest rate: depends on individual lender fixed and variable rates available
- In-school repayment
  - Full deferral interest only payments immediate repayments
  - Repayment begins six months after graduation, student drops below half-time status or separates from school
- 15 25 year repayment options
- Benefits depends on lender



### Federal vs. Private

#### Federal

Student or parents loan
Fixed interest rates
Origination fees
Easier credit requirements
Flexible repayment options in-school
Flexible repayment options after graduation
Borrower benefits standard for both Direct and PLUS loan

#### Private

Student's loan may require co-signer
Fixed and variable interest rates
Origination fees – depends on the lender
Complete credit requirements
Flexible repayment options in-school
Limited repayment options after graduation
Benefits – depends on lender



### Selecting a Private Student Loan Lender





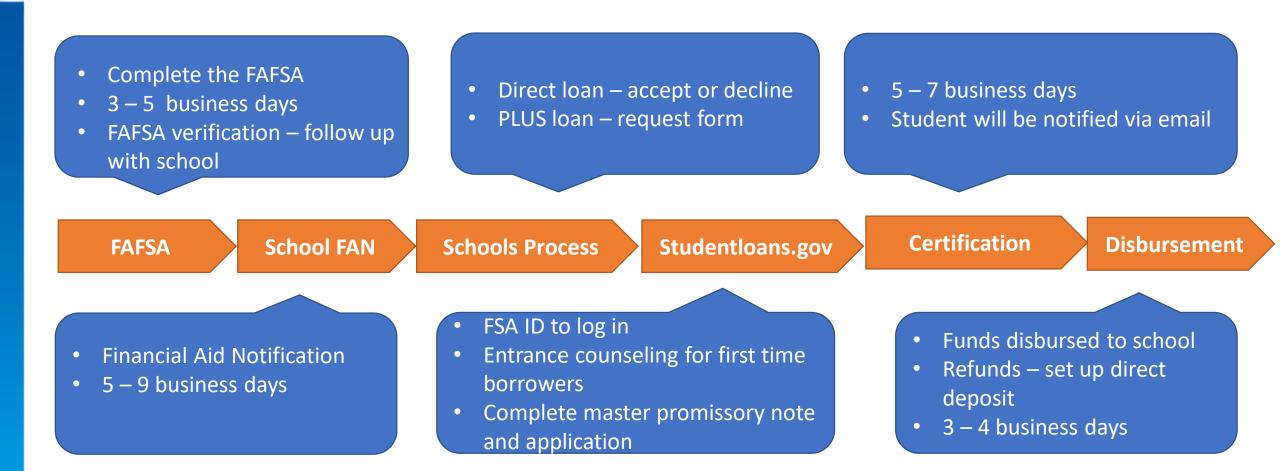
## **Application Process and Timeline**

#### **Federal Student Loans**

- Complete the FAFSA
  - Online 3 5 business days
  - Follow-up with school if selected for FAFSA verification
- School will package financial aid awards (student loans)
  - 5 9 business days
- Follow schools process for federal student loans
  - Federal direct undergraduate and graduate accept or decline if necessary
  - Parent/Graduate PLUS complete loan request form if necessary
- Studentloans.gov
  - Borrowers will need FSA ID and password to log in
  - First time federal loan borrowers will complete entrance counseling
  - Borrower will complete master promissory note (MPN) and application
- Loan is certified and disbursement dates set
  - 5 7 business days
  - Students may log into school account to view this information
- Loan funds disbursed to school
  - Refunds set up direct deposit or refund will be mailed
  - Allow 3 4 business days for school to process disbursement and send refund



## **Federal Loan Process and Timeline**



#### 21 – 28 Business Days with FAFSA 7 – 14 Business Days without FAFSA

Student 😯

Choice

## **Private Student Loan Process and Timeline**

#### **Private Student Loans**

- Complete the FAFSA
  - Not required only recommended
- Select a private student loan lender
  - 1 2 business days
- Complete the lenders online loan application
  - If approved, follow lenders application process
  - Send required supporting documents
  - 7-14 business days
- Certification process
  - When application is final approved, lender sends certification request to school
  - School reviews certification request, certifies and send disbursement dates to lender
  - 7 14 business days
- Loan funds disbursed to school
  - Refunds set up direct deposit or refund will be mailed
  - Allow 3 4 business days for school to process disbursement and send refund

#### 14 – 28 Business Days



### **Information for Federal MPN and Private Application**

#### Federal student loan MPN (studentloans.gov)

- Undergraduate, graduate or parent of undergraduate
- Studentloans.gov borrowers FSA ID and password
- Personal info name, date of birth, social security number
- Name, address and phone for two personal references
- Employer information
- School information and loan amount

#### Private student loan application \*

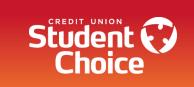
- Borrower's personal info name, date of birth, social security number
- School information and loan amount
- Name, address and phone number for personal reference
- Employer information and gross monthly or annual income (borrower may not have to submit this info if applying with co-borrower)

#### Supporting documents needed for approved private application\*

- Copy of borrowers drivers license and social security card
- Borrower or co-borrower's last two years W-2s or other income verification
- Borrower or co-borrower's current paystub

#### Note: Information and supporting documents may differ between lenders

 $\ensuremath{\mathbb{C}}$  Credit Union Student Choice 2019. Confidential and Proprietary.



# Thank you for attending!!

Tricia Poplicean College Access Counselor | Student Choice

Please contact us with any additional questions:

scholarhelp@studentchoice.org

http://www.studentchoice.org/college-access-counselor

